

About Cape

Cape is an international leader in the provision of critical industrial services principally to the energy and natural resources sectors. Our multi-disciplinary service offering includes access systems, insulation, specialist coatings, passive fire protection, refractory linings, environmental services, oil and gas storage tanks and heat exchanger replacement and refurbishment. In 2013 Cape reported adjustment revenue of £697.1 million.

All our operations are subject to external independent audits. We support this benchmark measure further through rigorous internal audits and inspections, to provide assurance that our policies, procedures and performance are to the appropriate standard. This is represented by the vast majority of our international operations already conforming to the internationally recognised management standards ISO 9001 (quality), ISO 14001 (environmental) and OHSAS 18001 (health and safety).

Our values

Our values describe the working culture and underlying behaviour we aim for across Cape. We believe these values are fundamental to our long-term success.

Cape has great diversity, capability and knowledge across its global business. We aim to work together as one team across our regions and functions, sharing knowledge and resources so we can achieve the best results for our clients and shareholders.

Integrity

Acting with integrity is fundamental to the way in which we want to do business. A culture of openness and honesty means we can identify and overcome issues faster and more effectively in the best interests of the company and its shareholders. We will comply with all local laws and regulations, and set the standard for ethical behaviour, wherever we work.

Commitment to deliver

We recognise the importance to our clients of delivering in line with our promises, so we strive for a group-wide working culture of accountability and personal responsibility for success.

Relentless pursuit of excellence

To be the leader in our chosen markets, we must continuously seek new, better and more efficient ways to help our clients be the best in their respective markets.

Commitment to our people

Cape aims to ensure all employees have a safe environment to work in. We invest in our people, providing them with the training and tools that helps them do their jobs effectively and continuously develop their skills.

One high performing team

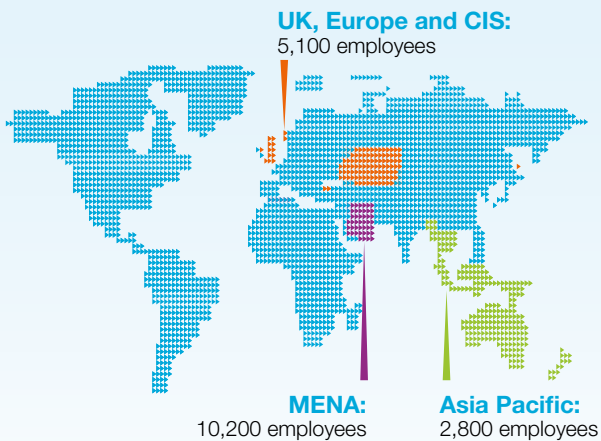
Cape has great diversity, capability and knowledge across its global business. We aim to work together as one team across our regions and functions, sharing knowledge and resources to deliver the best results for our clients and shareholders.

Our group wide growth strategy

We continuously monitor and enhance our strategy to support Cape's overriding goal: to be the leading provider of critical industrial services in its chosen geographies.

In short, this means 'being the best': standing out from our competitors by leading the way in all aspects of what we do, being more efficient, and constantly looking into ways we can improve our already excellent quality and safety standards.

Our international footprint



- ▶ 18,000+ people
- ▶ 21 countries

Excellence delivered

Our aim is to bring excellence to every customer we support, and continuously look into new ways we can add to and improve on what we provide for our clients.

Our customers expect excellence, and our reputation for delivering it is one of our most important assets. Cape employs a highly skilled workforce, and it's their resourcefulness, expertise and an unwavering emphasis on safety that supports this reputation. In short, excellence is a way of life across Cape.

The way we work

The wellbeing of Cape people is our number one priority, wherever they are in the world.

Keeping it safe

Due to the nature of our business, which often involves working in hazardous environments, health and safety for all employees is our overriding consideration. We believe every accident is preventable: our goal is zero harm.

The sectors we serve

Cape's world-class reputation is built on an unrivalled ability to deliver excellence to customers across a range of sectors.

With a network of strategically located international offices, large labour resources and a significant stockholding of equipment, we allocate and mobilise resources quickly and efficiently to support a wide range of needs.

- ▶ **Onshore oil and gas** – We work extensively with most of the major international oil and gas and energy multinationals, and many of the national oil companies.
- ▶ **Offshore oil and gas** – Our offshore oil and gas activities focus on the fabric maintenance of later-cycle production assets.
- ▶ **Power** – Our formidable experience in the power generation sector is matched by our ability to provide rapid emergency response to repairs and plant defects.
- ▶ **Chemical and petroleum** – We regularly deploy our full range of multi-disciplinary services, including extensive access and insulation services, in the construction and maintenance of major chemical, petrochemical and polymer plants.
- ▶ **Steel** – Cape provides essential industrial services to the steel sector in several international locations, supporting some of the biggest and most respected names in steel production with access services, insulation, industrial cleaning, painting and passive fire protection services.
- ▶ **Minerals and mining** – Cape's expertise in the minerals and mining sector spans 25 years.
- ▶ **Defence and marine** – Cape also plays a big supporting role in a range of additional sectors, including shipbuilding, defence, and marine.



Lifecycle

Cape plays a vital role in helping clients' operations run smoothly and safely, allocating multi-disciplined and experienced teams to often hostile and hazardous conditions to keep large, secure industrial assets safe and in full working order throughout their lifecycle.

Our multi-disciplinary services

By taking responsibility for a wide range of critical on-site services, Cape helps its clients achieve internationally recognised standards of safety, enhance their overall business performance, and avoid the logistical challenges of sourcing multiple contractors for different contract or customer requirements. Our services are deployed from the construction of new facilities, maintenance, inspection, turnaround & expansion of existing facilities, to the decommissioning of retired facilities.

The scope of our services, coupled with the scale of our presence, makes us one of the most cost-efficient critical support services for on and offshore requirements.

Services at a glance

Traditional services:

- ▶ **Access** – scaffold, rope and alternative access equipment and services for on and offshore industrial clients.
- ▶ **Insulation** – comprehensive industrial insulation optimisation products and services, backed by decades of experience and unrivalled technical ability to support the customers' needs.
- ▶ **Specialist coatings** – surface preparation and coatings for process pipework and storage, plus full assessment and reporting services.
- ▶ **Passive fire protection** – cementitious and fibrous spraying, fire-cladding and intumescent coatings.

Specialist services:

- ▶ **Refractory linings** – supply, installation and maintenance of heat-resistant linings for a wide range of industrial processes.
- ▶ **Environmental** – industrial cleaning and decontamination services that meet strict international environmental standards.
- ▶ **Tank storage and gasholders** – expert design, construction and maintenance of storage tanks and gasholders.
- ▶ **Heat exchangers** – repair, replacement and maintenance of specialist shell and tube heat exchangers both onshore and offshore.



Expert project management teams

Cape work in conjunction with the Association of Project Management (APM) to develop an enhanced training and certification process which produce fully competent Cape Qualified Project Managers and Cape Certified Project Managers.

Cape provides continuous quality control throughout every project, with expert management teams and tried-and-tested systems to ensure everything runs smoothly and safely, to budget and schedule. And if an unforeseen demand does arise, the scale of our labour resource, combined with our technical capabilities, mean we can mobilise extra manpower and resources, and stick to our promises.